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In search of stability amidst chaos

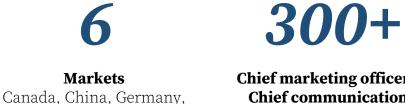
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2022 EDELMAN CONNECTED CRISIS STUDY

Edelman DXI conducted research among CMOs, CCOs, crisis professionals and the general population more widely in order to understand their expectations of businesses in times of crisis, and their views on the shifting landscape when it comes to crisis management.



Chief marketing officers / **Chief communications** officers 50 per market

Crisis communications executives 50 per market

300+

7,000+

General population respondents 1,000+ respondents per market

Fieldwork

Japan, UK, USA

- The fieldwork was conducted between 15 August 2022 and 2 September 2022.
- Data collected for the general population is representative of age, gender and regions within each market. Gen Z defined as ages 18-26. Millennials defined as ages 27-41. Gen X defined at ages 42-55 at the time of the study.
- Statistical significance has been tested on 95% confidence level.

Managing crisis is no longer just the domain of corporate communicators. Today's landscape requires the whole business to commit to creating a culture of resilience.

Hugh Taggart Global Crisis Chair Edelman

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TUMULTUOUS CRISIS LANDSCAPE MEANS BUSINESSES MUST ADAPT THEIR PLAYBOOKS

Crisis management is the fastest-growing area of responsibility for CCOs and CMOs.

Crises are an always-on part of today's business landscape. The nature of these crises continues to shift, occupying more stakeholders, and keeping businesses off-balance. Executives say they don't have the right skillsets in their teams to navigate this landscape. Labor issues present the next wave of crisis.

Job losses, restructuring, employee strikes and union activism are the next big concerns for businesses. Companies continue to underestimate the expectation to engage on societal issues.

There is a clear gap between expectations of stakeholders and businesses to respond to external events. The complexity of decision making around these issues only compounds this tension and presents a growing risk for companies. Behaviors and expectations of Gen Z are changing the crisis game.

Gen Z agility across digital platforms and their expectations around transparency, societal issues and how businesses approach crises are creating new risks for executives who don't adapt.

Businesses are missing the mark on how to protect Trust in times of crisis.

In times of crisis, business must act with ruthless honesty and demonstrate their willingness to act on their commitments. Those who don't will lose loyalty and custom.

CRISIS TODAY: CHANGING THE ROLE OF CMOS & CCOS

Edelman

CRISIS MANAGEMENT IS THE FASTEST-GROWING AREA OF RESPONSIBILITY FOR CMOS/CCOS

1 in 2

CMOs / CCOs say that their responsibilities across crisis management have increased in importance over the past 5 years.

Crisis management is the fastest-growing area of responsibility for CCOs; and is one of the fastest-growing areas for CMOs, alongside investing in diversity and inclusion. Increased expectations on hyper-transparency

67%

of CMOs/CCOs believe recent demands by consumers for 'hyper-transparency' have impacted how businesses can respond to crises Pressure for immediate action

72%

of CMOs/CCOs say stakeholders increasingly expect immediate action on issues and crises

Businesses need to pair increased responsibility with increased resources.

60%

of CMOs/CCOs say they don't have the right skillset in their staff to manage the wide range of issues and crises businesses can face today

2022 EdeIman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q8. In your role, have your responsibilities across each of the following increased or decreased in importance over the past 5 years? 'Crisis management'. Increased importance. Base size: CMOs and CCOs - 301. / Q11. To what extent do you agree or disagree with the following statements? 'Recent demands by consumers for 'hyper-transparency' have impacted how we can respond to crises'. 'Stakeholders increasingly expect immediate action on issues and crises'. NET Agree: Top 3. Base size: CMOs and CCOs - 301. / Q21. To what extent do you agree or disagree with the following statements? 'We don't have the right skillset in our staff to support / manage the wide range of issues and crises businesses can face today'. NET Agree: Top 3. Base size: CMOs and CCOs - 301. / Q21. To what extent do you agree or disagree with the following statements? 'We don't have the right skillset in our staff to support / manage the wide range of issues and crises businesses can face today'. NET Agree: Top 3. Base size: CMOs and CCOs - 301.





% of CMOs/CCOs who say their company has faced the following types of issues or crises in the past 3 years



(Fake news, misinformation, disinformation, online and social media attacks, cybersecurity and cybercrime issues, viral social media conversation)

31%

Supply chain issues or disruption

(Supply chain issues or disruption, product failure or quality issues)

24%

Talent shortage (Talent shortage) 24%

Issues related to diversity and inclusion (Issues related to diversity and inclusion, gender equality, pay equity)

21%

Issues related to climate and environmental sustainability

(Issues related to climate and environmental sustainability, issues related to ESG targets)

18%

Activism (by shareholders, customers or other corporate)

CMO / CCO audience

(Shareholder activism, corporate activism, consumer activism)



2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q5. Which of the following types of issues or crises has your company faced in the past 3 years? Base size: CMOs and CCOs - 301.





EXECUTIVES ARE WORRIED **ABOUT WIDE-RANGING FUTURE ISSUES**

Threats of cybersecurity, supply chain and labor issues are key areas of concern for executives.

% of CMOs/CCOs who are worried about the impact each of the following events or issues could have on their brand or company

88%

are worried about the impact of labor-related

issues

(Talent shortage, leadership changes, high employee turnover, labor union activism, employee activism, employee strikes, labor related issues)

76%

are worried about the impact of activism

(shareholder activism, corporate activism, consumer activism)

83%

are worried about the impact of cybersecurity & cybercrime issues

(Cybercrime & cybersecurity, online, social media or digital attacks, viral negative social media conversation)

76%

are worried about the impact of issues related to diversity and inclusion

(Issues related to diversity and inclusion, gender equality, pay equity)

78%

are worried about the impact of supply chain issues or disruption

(Supply chain issues or disruption, product failure or quality issues)

63%

are worried about the impact of fake news, misinformation or disinformation

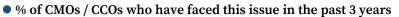
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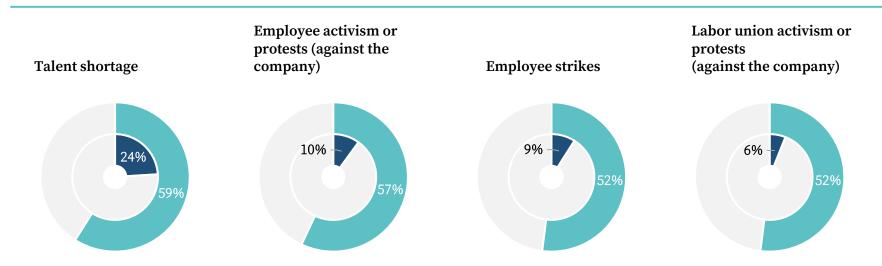


TALENT AND LABOR ISSUES REPRESENT THE NEXT EMERGING WAVE OF RISKS

Job losses, restructuring, employee strikes and union activism present the next set of challenges for companies.



• % of CMOs / CCOs who have said it is likely to face this issue in the next 3 years





% of CMOs / CCOs worry about the impact labor issues can have on businesses and brands Canada 92% Japan 92% China 92% USA 86% UK 84% Germany 84%

2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q5. Which of the following types of issues or crises has your company faced in the past 3 years? Base size: CMOs and CCOs - 301. / Q22. How likely do you think it is for your company to face each of the following issues in the next 3 years? NET Likely to face: Top 3. Base size: CMOs and CCOs - 301. / Q4. How worried are you about the impact the following issues or crises could have for your brand or company? NET I worry about this: TOP 4. Base size: CMOs and CCOs - 301. / Q4. How worried are you about the impact the following issues or crises could have for your brand or company? NET I worry about this: TOP 4. Base size: CMOs and CCOs - 301.

Across the globe, the impact labor issues are having on businesses, their brands and their workforce should not be underestimated.

A dramatic increase in the mobilization of workers around growing economic pressures and a multitude of social issues is influencing not only how employees view their employer, employee recruitment, retention and engagement but brand reputation and consumer buying behavior as well.

Preparing for, minimizing the risk of, and quickly responding to a labor related crisis should be a top priority for any business.

Mark Floyd Executive Vice President, Crisis & Risk Edelman



INCREASING EXPECTATIONS ON SOCIETAL ISSUES

WHAT LESSENS



Expectations of companies to play a broader role in society aren't going away. Engagement on these issues is a prerequisite for your customers and your workforce... not just those of tomorrow, but of today.

Companies don't need to take a stand on every issue. Our job is to carefully assess these issues in each company's unique context, to determine where to engage.

Dave Fleet Global Head of Digital Crisis Edelman



INCREASING CONSUMER EXPECTATIONS REQUIRE COMPANIES TO GRAPPLE WITH HOW TO NAVIGATE **DIVERSE ISSUES**

54%

expect brands they buy from to communicate on current societal issues

C
Food and goods shortages
Economic recession
Energy crisis
Climate change
Mental health
Racial justice
Women's rights
Gender equality
Russia's invasion of Ukraine
Fake news / misinformation / disinformation
Social & political unrest
Future pandemics (e.g., monkeypox outbreak)
Financial inclusion
Geopolitical disruption & instability
Social mobility
Debate around reproductive rights
Religious tolerance
LGBTQ+ rights
Rise of artificial intelligence

% who say it is important or essential that, in the context of the below events or issues in our world today, a company or brand actively communicate its stance / response around this

Rising cost of living	37%		28%		
Climbing inflation rate	37%		26%		
ood and goods shortages	39%		23%		
Economic recession	37%		23%		
Energy crisis	37%		23%		
Climate change	33%		24%		
Mental health	34%		20%		
Racial justice	32%	2	0%		
Women's rights	31%	20	20%		
Gender equality	31%		19%		
sia's invasion of Ukraine	31%		19%		
mation / disinformation	32%	17	17%		
Social & political unrest	32%	17	17%		
., monkeypox outbreak)	32%	16	16%		
Financial inclusion	31%	179	%		
disruption & instability	31%	15%			
Social mobility	29%	14%			
ound reproductive rights	27% 15%				
Religious tolerance	27% 15%				
LGBTQ+ rights	25%	16%			
of artificial intelligence	26%	14%			

2022 Edelman Connected Crisis Study - General Population Questionnaire. Q7. To what extent do you agree or disagree with the following statements? 'I expect brands I buy from to communicate on current societal issues'. NET Agree: Top 3. Base size: General population - 7,103. / Q8. In the context of the below events or issues in our world today, how important is it that a company or brand actively communicate its stance / response around this? Very important. Essential. Base size: General population - 7,103.

• Very important

Essential

PRESSURE TO ENGAGE EXTENDS BEYOND BORDERS

Executives are feeling pressure to respond to issues beyond their immediate geographic and business boundaries.

% of executives who think that their <i>brand/company is facing increasing pressure to respond to issues</i>		Canada	China	Germany	Japan	UK	NSA
Happening in my country	65%	61%	66%	55%	61%	66%	77%
Happening globally	64%	64%	69%	57%	59%	56%	78%
Happening in other countries	63%	64%	68%	58%	57%	52%	75%
% of executives who think that their <i>brand/company is facing</i> <i>increasing pressure to respond to issues</i>		Canada	China	Germany	Japan	UK	USA
When they are directly related to my business operations	64%	63%	75%	56%	60%	56%	74%

2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q12. To what extent do you agree or disagree with the following statements? 'My brand / business is facing increasing pressure to respond to issues happening in my country'. 'My brand / business is facing increasing pressure to respond to issues happening globally'. 'My brand / business is facing increasing pressure to respond to issues happening in other countries'. 'My brand / business is facing increasing pressure to respond to issues when they are directly related to my business operations'. 'My brand / business is facing increasing pressure to respond to issue, even if they are not directly related to the brand and its activities'. NET Agree: TOP 3. Base size: All executives - 609. Canada - 101; China - 100; Germany - 100; Japan - 100; UK - 100; USA - 108.

EXECUTIVES ARE CONCERNED ABOUT THE IMPACT THIS CAN HAVE FOR THEIR BUSINESS

Climbing inflation rates and economic recession increase the likelihood of other crises.

% of executives who are worried about the events in society can have on their brand o Top 5 per market highlighted			Canada	China	Germany	Japan	UK	NSA
Climbing inflation rate		72%	78%	73%	56%	79%	65%	80%
Economic recession		72%	77%	77%	60%	72%	67%	77%
Rising cost of living		71%	79%	68%	67%	64%	70%	75%
Energy crisis		70%	69%	70%	65%	77%	61%	78%
Future pandemics (e.g., monkeypox)		68%	77%	72%	59%	70%	59%	72%
COVID-19 pandemic		67%	70%	76%	53%	72%	56%	74%
Geopolitical disruption & instability		67%	64%	71%	64%	63%	64%	74%
Climate change		66%	64%	65%	61%	67%	64%	71%
Food and goods shortages		66%	75%	66%	57%	68%	55%	71%
Russia's invasion of Ukraine		65%	63%	62%	60%	65%	65%	73%
Social & political unrest	6	3%	58%	69%	61%	68%	54%	67%
Financial inclusion	62	2%	65%	62%	60%	53%	58%	71%
Mental health	61	%	68%	57%	54%	57%	62%	69%
Misinformation / disinformation	60	%	59%	69%	53%	58%	52%	69%
Racial justice	599	%	64%	53%	53%	60%	56%	68%
Rise of artificial intelligence	599	1/0	56%	63%	58%	56%	51%	68%
Social mobility	56%)	61%	56%	45%	52%	55%	64%
Gender equality	56%		59%	59%	52%	50%	47%	70%
Women's rights	55%		57%	56%	45%	52%	55%	63%
Reproductive rights	54%		50%	54%	54%	48%	44%	70%
LGBTQ+ rights	52%		51%	56%	53%	50%	49%	55%
Religious tolerance	51%		54%	56%	44%	50%	39%	60%

2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q3. How worried are you about the impact the following events or issues in society could have for your brand or company? NET I worry about this: TOP 4. Base size: All executives - 609. Canada - 101; China - 100; Germany - 100; Japan - 100; UK - 100; USA - 108.

% of executives who are worried about the impact the following issues or



Executive audience

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IN TIMES OF UNCERTAINTY, ONE CANNOT ONLY RELY ON INSTINCTS

% of executives who consistently use the below sources of data in response to a crisis

Customers / consumer testing	27%
Monitoring of website enquiries	26%
Customer service data	26%
Supplier data	24%
Reputation data	24%
Employee surveys	24%
Investor advice	24%
Monitoring of online news coverage	23%
Monitoring of social media channels	23%
Predictive analytics on employee issues	23%
Monitoring of online job / review sites	22%
Regulator advice	22%
Input from shareholders	22%
Predictive intelligence	22%
Monitoring of press inquiries	21%
Input from stakeholders	19%

666% "My company needs more data about current societal issues and stakeholder expectations in order to understand which societal

issues to be vocal on, or not"

USA 76% China 74% Canada 66% Germany 60% UK 62% Japan 58%

2022 EDELMAN CONNECTED CRISIS STUDY



2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q21. To what extent do you agree or disagree with the following statements? 'My company needs more data about current societal issues and stakeholder expectations in to understand which societal issues to be vocal on, or not'. NET Agree: Top 3. Base size: All executives - 609; Canada - 101; China - 100; Japan - 100; UK - 100; USA - 108. / Q9. Now, please think of your current crisis management procedures. To what extent would you say your company uses the following data or inputs in crisis response plans? Always uses. Base size: All executives - 609.



In an era of always on crises, and increasing expectations to take a stance on issues, it can be overwhelming for businesses to start thinking of where, and how, to respond.

Using data and insights to understand audiences, messaging and inform decisionmaking is paramount.

Kari Butcher Global Crisis Lead Edelman DXI

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Edelman

Gen Z is a generation that is paying attention and demands transparency and swift accountability for how brands behave. Brands must take responsibility for their actions and impact on society if they want to be trusted and engage with this generation long-term.

Now more than ever, CMOs have to pay close attention to protecting their brands - as much as promoting them.

Allison Cirullo Chief Operating Officer, Global Brand Practice Edelman



MORE THAN ANY OTHER GENERATION, GEN Z Has the power to disrupt the role of Businesses in society today

USA 80% China 76% Canada 67% UK 64% Germany 54% Japan 52%

2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q13. To what extent do you agree or disagree with the following statements about Gen Z's expectations of brands and corporates? 'More than any other generation, Gen Z has the power to disrupt the role of businesses in society today'. NET Agree (Top 3). Base size: CMOs and CCOs - 301. Canada - 51. China - 50. Germany - 50. Japan - 50. UK - 50. USA - 50.

GEN Z EXPECTATIONS ARE FURTHER CHALLENGING CRISIS COMMUNICATIONS

Higher standards for brands

More **discerning** of brands

71%

of CMOs / CCOs believe Gen Z is holding brands and corporations to a **higher standard than generations before**

48% of Gen Z say that a brand or business' response to issues and crises is a deal-breaker in their decision to buy from that brand or business

68%

of CMOs / CCOs believe Gen Z is Gen Z is **more discerning**, **compared to other generations**, when it comes to the scope of societal issues that brands and corporations are expected to address

Transforming activism

70%

of CMOs / CCOs believe Gen Z is transforming activism, and has become a **leading force in societal movements affecting our role as a business**

2022 EDELMAN CONNECTED CRISIS STUDY

2022 Edelman Connected Crisis Study - **CMO / CCO / Crisis Professional Questionnaire.** Q13. To what extent do you agree or disagree with the following statements about Gen Z's expectations of brands and corporates? 'Gen Z is holding brands and corporations to a higher standard than generations before'. 'Gen Z is more discerning, compared to other generations, when it comes to the scope of societal issues that brands and corporations are expected to address'. 'Gen Z is transforming activism, and has become a leading force in societal movements affecting our role as a business'. NET Agree: Top 3. Base size: CMOs and CCOs - 301. / General Population Questionnaire. To what extent do you agree or disagree with the following statements? 'A brand or business' response to issues and crisis is a deal-breaker in my decision to buy from that brand or business'. NET Agree: Top 3. Base size: Gen Z - 1,052.

22



Gen pop



COMPANIES DON'T KNOW HOW TO MANAGE THE DYNAMICS GEN Z IS INTRODUCING

"Gen Z is extremely agile across digital platforms, making it hard to follow and reach them"

71%

66%

"Gen Z's heightened expectations of brands and corporates has made it more difficult for my company to know when, and how, to take a stand"

60%

"I find it difficult to understand Gen Z, and what they expect of my brand / company"



2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q13. To what extent do you agree or disagree with the following statements about Gen Z's expectations of brands and corporates? 'Gen Z is extremely agile across digital platforms, making it hard to follow and reach them'. 'Gen Z's heightened expectations of brands and corporates has made it more difficult for my company to know when, and how, to take a stand'. 'I find it difficult to understand Gen Z, and what they expect of my brand / company'. NET Agree: Top 3. Base size: CMOs and CCOs - 301.



GEN Z ENTERING THE WORKFORCE RAISES FURTHER Challenges for employers

"Taking a stand on societal and environmental issues has become a must as an employer to attract Gen Z"

71%



"Gen Z's entrance into our workforce sets higher standards than before for my company as an employer"

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2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q13. To what extent do you agree or disagree with the following statements about Gen Z's expectations of brands and corporates? Base size: CMOs and CCOs - 301.

NOT JUST HIGHER STANDARDS: DIFFERENT PRIORITIES

In the context of the below events or issues in our world today, how important is it that a company or brand actively communicate its stance / response around this?

According to Gen Z	According to Millennials	According to Gen X
Rising cost of living	Rising cost of living	Rising cost of living
Food and goods shortages due to lack of raw material	Climbing inflation rate	Climbing inflation rate
Women's rights	Food and goods shortages due to lack of raw material	Food and goods shortages due to lack of raw material
Economic recession	Economic recession	Economic recession
Climbing inflation rate	Energy crisis	Energy crisis
Racial justice	Mental health	Climate change
Gender equality	Climate change	Mental health
Energy crisis	Financial inclusion	COVID-19 pandemic
Climate change	Gender equality	Racialjustice
Fake news / misinformation / disinformation	Social and political unrest	Fake news / misinformation / disinformation
Mental health	Racial justice	Gender equality
Social and political unrest	Women's rights	Social and political unrest

Gen Z is more likely than other generations to say it is important that companies or brands actively communicate their stance on key social issues.

2022 Edelman Connected Crisis Study - General Population Questionnaire. Q8. In the context of the below events or issues in our world today, how important is it that a company or brand actively communicate its stance / response around this? Top 2. NET Important. Base size: Gen Z - 1,052; Millennials - 2,413; Gen X - 1,615.



COMPANIES UNDERESTIMATE GEN Z EXPECTATIONS TO ENGAGE ON SOCIETAL ISSUES

45% of Gen Z say it is very important or essential that a brand is

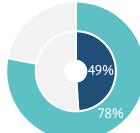
actively working to address societal needs and issues in order to buy from them **Rising cost of living Racial** justice Women's rights (+33 pts) (+30 pts) (+30 pts) 49% 48% 49% 829 Gender equality Social mobility LGBTQ+ rights (+29 pts) (+27 pts) (+25 pts)

% who have said their company has faced this issue in the past, and is likely to face

• My company is expected to respond to this - CMO / CCO audience

• It is important that companies take a stance on this - Gen Z audience

each of the following issues in the next 3 years







2022 Edelman Connected Crisis Study - General Population Questionnaire. Q8. In the context of the below events or issues in our world today, how important is it that a company or brand actively communicate its stance / response around this? NET Important: Top 3. Base size: Gen Z - 1,052. / Q6. How important are each of the below factors for you in deciding which brands or companies to buy from? 'A brand / company... which actively works to address societal needs and issues'. NET Important: Very important + Essential. Base size: Gen Z - 1,052. - CMO / CCO / Crisis Professional Questionnaire. Q18. To what extent do you feel your company is expected and prepared to respond to the following events or issues in society. NET Expected. Base size: CMOs and CCOs - 301.



Gen Z

GEN Z ACT ON THEIR BELIEFS AND RESPOND WITH THEIR WALLET

If you remain silent, they will sanction you.

If you take the right stand, they'll reward you.

49%

of Gen Z say that, even if a company makes the product that they like most, they will not buy it if they disagree with the company's stance on an important social issue

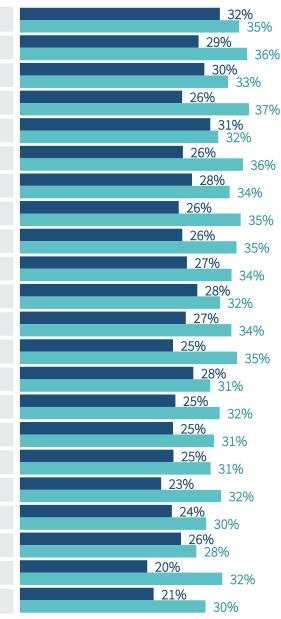
2022 Edelman Connected Crisis Study - General Population Questionnaire. C6. Please

indicate how much you agree or disagree with the following statements. 'Even if a company makes the product that I like most, I will not buy it if I disagree with the company's stand on important social issues'. NET Agree: Top 3. Base size: Gen Z - 1,052. / Q3. How have the following events or issues in society impacted your brand choices within the past few years? 'I stopped buying certain brands/products because they did not respond or did not take a stance on this issue/event'. I started/continued buying certain brands/products because they responded or took a stance on this issue/event'. Base size: Gen Z - 1,052.

% of Gen Z who say...

I stopped buying certain brands/products because they did <u>not</u> respond or did not take a stance on this issue/event
I have started/continued buying certain brands/products because they <u>responded or took a stance</u> on this issue/event

	NET act on belief
Rising cost of living	67%
Food and goods shortages due to lack of raw material	65%
Fake news / misinformation / disinformation	63%
Climate change	63%
Climbing inflation rate	62%
COVID-19 pandemic	62%
Racial justice	61%
Gender equality	61%
Energy crisis	61%
Women's rights	61%
Economic recession	61%
Future pandemics (e.g., monkeypox outbreak)	61%
Mental health	59%
Social & political unrest	58%
Debate around reproductive rights	57%
LGBTQ+ rights	56%
Geopolitical disruption & instability	55%
Financial inclusion	55%
Religious tolerance	54%
Russia's invasion of Ukraine	54%
Rise of artificial intelligence	53%
Social mobility	51%







Through more than two decades of research and analytics on Trust, we have demonstrated the key role it plays in building the resilience of brands and companies in the face of crisis.

Trusted entities are not immune to crisis, but when they happen Trust acts like an insurance policy helping business tell an audible story in troubled times and rebound from crisis three times faster than less trusted entities.

Antoine Harary President and Global Managing Director Edelman DXI



IN TIMES OF CRISIS, BUSINESSES WHO STRUGGLE TO Demonstrate trust building behaviors put their trust capital further at risk

In times of crisis, first and foremost, the public expect businesses to demonstrate integrity and dependability

In your experience, when brands or companies are facing an issue or crisis, they fail to maintain and/or to protect their reputation and trust capital because they fall short on demonstrating they ...

Gen pop audience

According to the Public		Canada	China	Germany	Japan	UK	USA
Integrity	are honest	Integrity	grity Dependability Integrity		Integrity	Integrity	Integrity
Dependability	keep their promises	Dependability	Purpose	Dependability	Dependability	Dependability	Dependability
Ability	are good at what they do	Purpose	Integrity	Ability	Purpose	Ability	Ability
Purpose	are trying hard to have a positive impact on society	Ability	Ability	Purpose	Ability	Purpose	Purpose
Self	are aligned with the culture, values, and expectations of their stakeholders	Self	Self	Self	Self	Self	Self

Colour-coding per the key dimensions of Trust per the Edelman Trust Management methodology: Ability / Dependability / Purpose / Self

2022 Edelman Connected Crisis Study - General Population Questionnaire. Q12. In your experience, when brands or companies are facing an issue or crisis, they fail to maintain and/or to protect their reputation and trust capital because they fall short on ... Base size: All respondents - 7013. Canada - 1005. China - 1029. Germany - 1024. Japan - 1027. UK - 1010. USA - 2008.



CRISIS PROFESSIONALS AND CMOS/CCOS NEED TO BETTER ALIGN THEIR RESPONSE TO THE PUBLIC'S PRIORITIES AND EXPECTATIONS

CMOs and CCOs, particularly, need to align response to stakeholder expectations - first and foremost addressing their views and concerns through honest dialogue and willingness to act on commitments.

In your experience, when brands or companies are facing an issue or crisis, they fail to maintain and/or to protect their reputation and trust capital because they fall short on demonstrating they ...

According to the public



crisis professionals

According to

According to **CMOs / CCOs**

... are aligned with the culture, values, and expectations of their stakeholders

... are trying hard to have a positive

Only 1 in 4

executives are consistently prepared to meet stakeholders starting with their point of view, and not the company position

Executive audience

Gen pop

Colour-coding per the key dimensions of Trust per the Edelman Trust Management methodology: Ability / Dependability / Purpose / Self

2022 Edelman Connected Crisis Study - General Population Questionnaire. Q12. In your experience, when brands or companies are facing an issue or crisis, they fail to maintain and/or to protect their reputation and trust capital because they fall short on ... Base size: All respondents - 7013. CMO / CCO / Crisis Professional Questionnaire. Q14. In your experience, when brands or companies are facing an issue or crisis, they fail to maintain and/or to protect their reputation and trust capital because they fall short on... Base size: Crisis professionals - 308. CMOs and CCOs - 301. / Q20. Thinking about your company specifically, how prepared would you say your company is to do each of the below in times of crisis? 'Meeting stakeholders where they are, starting with their point of view and not the company position'. Always prepared. Base size: Executives - 609.

CMOS AND CCOS **NEED TO CLOSE THE GAP WITH** EXPECTATIONS **OF THE YOUNGER** GENERATIONS WHEN IT COMES **TO THEIR RESPONSE TO** CRISIS

In your experience, when brands or companies are facing an issue or crisis, they fail to maintain and/or to protect their reputation and trust capital because they fall short on ...

Ranking according to CMOs / CCOs...

Top 5 according to...

I	Ranking according to CMOs / CCOs	Gen Z	Millennials	Gen X	Boomers
	being timely in their response to issues and crises	•	٠	•	•
	leveraging the competency of their leadership in times of crisis	•	٠	•	
	providing facts and figures to support their response to issues and crises			•	٠
	acknowledging the impact of the crisis on society, beyond our business/organization itself				
	being transparent in their response to issues and crises	•	٠	•	•
	being honest and open about their responsibility as an organization across stakeholders			•	•
	prioritizing employee wellbeing in their response to issues and crises		•		
	demonstrating their organization's broader positive impact on society				
	mobilizing their employees as advocates and ambassadors in times of crisis				
	being consistent in their messaging and position across all our stakeholders, both internally and externally				
	demonstrating they are trying hard to do what is right, beyond our business financials				
	demonstrating a deep understanding of cultural/local context and nuances				
	being consistent in their messaging and position overtime	•	•		•
	meeting stakeholders where they are, starting with their point of view and not the company position				
	being accessible to media and journalists	•			

Colour-coding per the key dimensions of Trust per the Edelman Trust Management methodology: Ability / Dependability / Purpose / Self

2022 Edelman Connected Crisis Study - General Population Questionnaire. Q12. In your experience, when brands or companies are facing an issue or crisis, they fail to maintain and/or to protect their reputation and trust capital because they fall short on ... Base size: All respondents - 7013. Gen Z: 1052. Millennials: 2413. Gen X: 615. Boomers: 2023. CMO / CCO / Crisis Professional Questionnaire. Q14. In your experience, when brands or companies are facing an issue or crisis, they fail to maintain and/or to protect their reputation and trust capital because they fall short on... Base size: CMOs and CCOs - 301.



BUSINESSES ARE NOT PREPARED ACROSS A RANGE OF TRUST-BUILDING BEHAVIORS

Key areas where CMOs / CCOs feel least prepared (not prepared or rarely prepared)

Mobilizing our employees as advocates and ambassadors in times of crisis

Demonstrating a deep understanding of cultural/local context and nuances

Being consistent in messaging and position across all stakeholder groups, internally and externally

Being accessible to media and journalists

Demonstrating our organization's broader positive impact on society

2022 Edelman Connected Crisis Study - CMO / CCO / Crisis Professional Questionnaire. Q20. Thinking about your company specifically, how prepared would you say your company is to do each of the below in times of crisis? Base size: CMOs and CCOs - 301.

COMPANY ACTIONS TO MANAGE RISK

Crisis management is the fastest-growing

area of responsibility

for CCOs and CMOs.

Reflect the expanded responsibilities and prioritization of crisis management with appropriate focus and resources across staffing, planning and training. Labor issues present the next wave of crisis.

Start now and begin the critical work of building a trusted, fair-process workplace; one that gives life to the employer's stated values, unites the workforce in a shared purpose, and provides effective platforms to create understanding, transparency, and credibility. Companies continue to underestimate the expectation to engage on societal issues.

Strengthen your infrastructure around societal issues, including the decisionmaking framework, process governance and proper cross-functional insights around the issues themselves, and the data required for decision-making. Gen Z is changing the crisis game.

Make sure you understand your audiences, and align the crisis function to this changing Gen Zinfluenced landscape, by evolving your organization's crisis insights, preparation, planning and execution capabilities.

5

Businesses are missing the mark on how to protect Trust in times of crisis.

Place integrity and dependability at the core of your crisis response activities and ensure they are reflected in actions as well as words. Be honest and be prepared to follow up on commitments you set.

2022 EDELMAN CONNECTED CRISIS STUDY

EDELMAN IS UNIQUELY PREPARED TO HELP YOU NAVIGATE THE CONNECTED CRISIS LANDSCAPE.

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